

# PRESS RELEASE

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## Local Financial Professional Recognized for Top Performance by John Hancock Financial Network

Raleigh, North Carolina (March 1, 2009) Scott D. Sorrell, CLTC, a financial professional with Capitol Financial Solutions, a member of John Hancock Financial Network (JHFN), has qualified for the ACE Gold Award, one of the highest honors that JHFN bestows on a financial representative. ACE stands for “Achieving Client Excellence.”

According to Robert Turner, Managing Partner of Capitol Financial Solutions located in Raleigh, the ACE Award serves as a confirmation of Sorrell’s exceptional abilities. “It is a testament to not only sales excellence, but also the level of professionalism, respect, and value he delivers to clients and the community every day. We are very proud of Scott’s high level of achievement,” he said.

Sorrell, who resides in Raleigh, North Carolina, is a graduate of UNC-Chapel Hill, he is a CLTC (Certified in Long Term Care) designee and holds life/health as well as securities licenses. Sorrell is a member of the National Association of Insurance and Financial Advisors (NAIFA) a leading industry organization. He is a Member of the prestigious Million Dollar Round Table. To learn more about Sorrell’s professional career, one can visit his website at [www.scottsorrell.net](http://www.scottsorrell.net).

### About John Hancock Financial Network

John Hancock Financial Network (JHFN) is a leader with the stability and scale to offer an innovative business model that gives entrepreneurial financial professionals the power to effectively build unique businesses, based on their own vision and market opportunity. JHFN is a national network of independent career firms with over 1,800 financial professionals across the U.S. For more information on John Hancock Financial Network and its national network of independent career firms, visit [www.jhnetwork.com](http://www.jhnetwork.com).

### About John Hancock and Manulife Financial

John Hancock is a unit of Manulife Financial Corporation (the Company), a leading Canadian-based financial services group serving millions of customers in 19 countries and territories worldwide. Operating as Manulife Financial in Canada and in most of Asia, and primarily as John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners. Funds under management by Manulife Financial and its subsidiaries were US\$ 363.5 billion as of September 30, 2008.

Manulife Financial Corporation trades as ‘MFC’ on the TSX, NYSE and PSE, and under ‘0945’ on the SEHK. Manulife Financial can be found on the Internet at [www.manulife.com](http://www.manulife.com).

The John Hancock unit, through its insurance companies, comprises one of the largest life insurers in the United States. John Hancock offers a broad range of financial products and services, including life insurance, fixed and variable annuities, mutual funds, 401(k) plans, long term care insurance, college savings, and other forms of business insurance. Additional information about John Hancock may be found at [www.johnhancock.com](http://www.johnhancock.com).