

PRESS RELEASE

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FINANCIAL NETWORK

Local Financial Professional Recognized for Top Performance
by John Hancock Financial Network

Raleigh, NC (February 27, 2008) Scott D. Sorrell, CLTC, a financial professional with the Mid Atlantic Agency, a member of John Hancock Financial Network (JFHN)*, has qualified for the ACE Gold Award, one of the highest honors that JFHN bestows on a financial representative. ACE stands for “Achieving Client Excellence.”

According to Robert C. Turner, CLU, Managing Partner of the Mid Atlantic Agency located in Richmond, the ACE Award serves as a confirmation of Scott’s exceptional abilities. “It is a testament to not only sales excellence, but also the level of professionalism, respect, and value he delivers to clients and the community every day. We are very proud of Scott’s high level of achievement,” he said.

A graduate of UNC-Chapel Hill, Sorrell is very active in his local community devoting time and financial support to a number of organizations, including Rotary, the Carolina Club, and the Ram’s Club. To learn more about Sorrell’s professional career, one can visit his website at www.scottsorrell.net.

About John Hancock Financial Network

John Hancock Financial Network (JFHN) is a premier national network of independent career firms with over 350 independent offices and 1,800 financial representatives across the United States. JFHN has an unwavering commitment to supporting the entrepreneurial visions of its associates, while helping to enhance the financial security of its clients. For more information on John Hancock Financial Network and its national network of financial services firms, visit www.jhnetwork.com.

About John Hancock and Manulife Financial

John Hancock is a unit of Manulife Financial Corporation (the Company), a leading Canadian-based financial services group serving millions of customers in 19 countries and territories worldwide. Operating as Manulife Financial in Canada and in most of Asia, and primarily as John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners. Funds under management by Manulife Financial and its subsidiaries were Cdn\$396 billion (US\$392 billion) as at December 31, 2007.

Manulife Financial Corporation trades as ‘MFC’ on the TSX, NYSE and PSE, and under ‘0945’ on the SEHK. Manulife Financial can be found on the Internet at www.manulife.com.

The John Hancock unit, through its insurance companies, comprises one of the largest life insurers in the United States. John Hancock offers a broad range of financial products and services, including life insurance, fixed and variable annuities, mutual funds, 401(k) plans, long term care insurance, college savings, and other forms of business insurance. Additional information about John Hancock may be found at www.johnhancock.com.

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